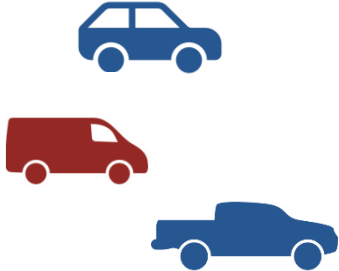

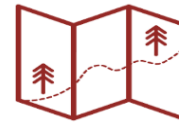




PORTFOLIO TITLE: [Travel-Nationwide Vehicle Rentals \(2019 - 2025\)](#)
LEAD STATE: State of Oregon

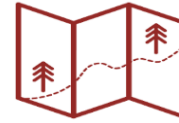
<p><u>OVERVIEW:</u></p> <p>The NASPO ValuePoint Management Board approved conducting a re-solicitation for Nationwide Vehicle Rental Services. The resulting services allow states to have a master agreement for Nationwide Vehicle Rental Services.</p>	<p><u>INITIAL TERM:</u> 2 Years</p> <p><u>RENEWALS:</u> 0 * Amendment 2 for Hertz is complete and an Amendment is coming in 2021 for Enterprise extended it to Contract Term</p> <p><u>TOTAL TERM POSSIBLE:</u> 6 Years</p>
<p><u>PRODUCT CATEGORIES:</u></p> <ul style="list-style-type: none"> • Sedans <ul style="list-style-type: none"> ◦ Economy/Compact ◦ Intermediate/Standard ◦ Full Size • Passenger Vans <ul style="list-style-type: none"> ◦ Minivan ◦ 12 Passenger Van • SUVs <ul style="list-style-type: none"> ◦ Mid/Standard SUV ◦ Full Size/Premium SUV • Pickups <ul style="list-style-type: none"> ◦ Small Pickup Truck ◦ Large Pickup Truck 	
<p><u>SUPPLIERS AVAILABLE:</u></p> <ul style="list-style-type: none"> ✓ Enterprise/National Rent a Car ✓ Hertz 	<p><u>KEY BENEFITS:</u></p> <ol style="list-style-type: none"> 1. Limited Emergency roadside assistance 2. No underage fees apply (minimum age 18) 3. Unlimited Mileage 4. Commercial General Liability with limit not less than \$1 million per occurrence /\$2 million general aggregate. 5. Free Loss, Damage, Waiver Insurance (CDW or LDW) 6. Automobile liability Insurance with a combined single limit of not less than \$1 million for bodily injury and property damage. 7. One-way rentals up to 500 miles at no additional charge.
<p><u>PRICING:</u></p> <p>Master Agreement pricing reflects discounted daily, weekly, and monthly rates for mandatory classes of sedans, passenger vans, sport utility vehicles (SUV) and pickups. Non-mandatory options for premium, Jeep/Crossover, convertible, compact/intermediate and full-size hybrid, and 15 passenger van vehicles may also be available.</p>	
<p><u>PROCUREMENT BACKGROUND:</u></p> <p>These contracts are the result of the publicly posted NASPO ValuePoint solicitation number DASPS-2262-18 led by the State of Oregon.</p>	

DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.



<p><u>STATES ON SOURCING TEAM:</u></p> <ul style="list-style-type: none"> ★ Oregon – Lead State ★ Alaska ★ Louisiana ★ New York ★ Utah 	<p><u>SOLICITATION INFORMATION:</u></p> <p>Type: Request for Proposal (RFP)</p> <p>Solicitation Number: DASPS-2262-18</p> <p>Date Released: October 22, 2018</p> <p>Date Closed: January 7, 2019</p>
<p><u>PUBLIC POSTING OF SOLICITATION:</u></p> <p>Solicitation was publicly advertised from October 22, 2018 through January 7, 2019.</p> <ul style="list-style-type: none"> • Website Posted On: State of Oregon <ul style="list-style-type: none"> • Posting Link: <ul style="list-style-type: none"> https://orpin.oregon.gov/open.dll/welcome • Number of Days Solicitation was Publicly Posted: 70 • Number of Amendments Posted: 5 	<p><u>PUBLIC OPENING</u></p> <p>A public opening was held on January 7, 2019. Only the name of the Proposers was read at the Opening. Proposals received were not available for inspection until after the evaluation process was completed and the Notice of Intent to Award was issued.</p>
<p><u>VENDOR RESPONSES:</u></p> <ul style="list-style-type: none"> • Number of Vendor Responses Received: 2 • Number of Non-Responsive Vendor Responses: 0 • Number of Vendor Responses Evaluated: 2 	<p><u>EVALUATIONS:</u></p> <p>The Sourcing Team met on February 5-7, 2019 in Portland, OR to complete evaluation and scoring of each offeror’s proposal.</p> 

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SCORING:

Evaluation was based on management plan, number of locations, sustainability, implementation and promotions, reporting, desirables, and price. Scores were averaged for each evaluation criterion. The average score was used as a percentage multiplier of the maximum possible points for that criterion.

	Max Possible Points	Enterprise Holdings	Hertz
Management Plan	40	35	32
Location	40	34	32
Customer Service and Reservations	50	45	41
Sustainability	20	19	17
Implementation and Promotion	45	39	36
Reporting and Desired Features	15	12	12
Cost	90	77	90
Total Points	300	262	260

AWARD:

The RFP allowed for multiple vendor awards based on the highest scoring proposals in the scoring. The scoring was only a two-point difference between the two proposers and the sourcing team chose to award to both suppliers. RFP.

PUBLIC POSTING OF AWARD:

Intent to Award Start: February 14, 2019
 Intent to Award End: February 21, 2019
 Posting Link:
<https://orpin.oregon.gov/open.dll/welcome>
 Total Days Posted: 77 days
 Vendors Awarded: 2
 Protests Received: 0

AWARDED VENDORS:

- Enterprise Holdings
- Hertz

