
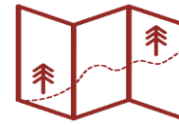









**PORTFOLIO TITLE:** [WIC Infant Formula](#)  
**LEAD STATE:** **Oregon**

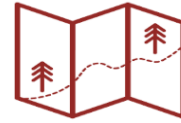
<p><b><u>OVERVIEW:</u></b>          The Master Agreement in this portfolio offers rebate discounts off the Manufacturer’s wholesale price per unit on milk-based and soy-based infant formula, using the rebate program established by the USDA’s Food and Nutrition Services Agency in support of the Special Supplemental Nutrition Program for Women, Infants and Children (WIC).</p>	<p><b><u>INITIAL TERM:</u></b> November 27, 2021 through January 28, 2022</p> <p><b><u>RENEWALS:</u></b> Three additional 1-year renewal options.</p> <p><b><u>TOTAL TERM POSSIBLE:</u></b> Six Years</p>
<p><b><u>PRODUCT CATEGORIES:</u></b></p> <p><u>Category 1 - Milk-Based</u>          Milk-based infant formula that includes liquid concentrate, powder, ready-to-feed, and ready-to-feed bottle, in the following brands:</p> <ul style="list-style-type: none"> <li>• Similac Advanced</li> <li>• Similac Sensitive</li> <li>• Similac for Spit-Up</li> </ul> <p><u>Category 2 – Soy Based</u>          Soy-based infant formula that includes liquid concentrate, powder, ready-to-feed, and ready-to-feed bottle, in the following brands:</p> <ul style="list-style-type: none"> <li>• Similac Soy Isomil</li> </ul>	
<p><b><u>SUPPLIERS AVAILABLE:</u></b></p> <p>✓ <a href="#">Abbott Nutrition</a></p> 	<p><b><u>KEY BENEFITS:</u></b></p> <p>The following key benefits were derived from the re-procurement of this portfolio:</p> <ol style="list-style-type: none"> <li>1. Provides a contract vehicle for state and local WIC administrators to utilize rebate programs established by the USDA.</li> <li>2. The new Master Agreement offers discounts that are 21% higher (milk-based), and 36% higher (soy-based) than the previous contract’s discounts.</li> </ol>
<p><b><u>PRICING:</u></b>          Rebate discounts are provided off the Manufacturer’s wholesale per unit price. For a complete list of the supplier’s pricing, please visit the <a href="#">Abbot Nutrition page</a> within this portfolio’s NASPO ValuePoint website.</p>	

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<p><b><u>PROCUREMENT BACKGROUND:</u></b>          In 2017, the NASPO ValuePoint Management Board authorized the State of Oregon to conduct a reprocurement of the NASPO ValuePoint portfolio for WIC Infant Formula and the Sourcing Team completed the ITB process in the fall of 2018.</p>	
<p><b><u>STATES ON SOURCING TEAM:</u></b></p> <ul style="list-style-type: none"> <li> Oregon (Lead)</li> <li> Washington</li> <li> USDA</li> </ul> 	<p><b><u>SOLICITATION INFORMATION:</u></b></p> <p>Type: Invitation to Bid (ITB)          Solicitation Number: DASPS-2205-18          Date Released: May 24, 2018          Date Closed: October 2, 2018</p>
<p><b><u>PUBLIC POSTING OF SOLICITATION:</u></b>          Solicitation was Publicly Advertised from May 24, 2018 to October 2, 2018.</p> <ul style="list-style-type: none"> <li>• Website Posted On: <a href="#">Oregon Procurement Information Network (ORPIN)</a></li> <li>• Posting Link: <a href="#">WIC Formula Rebates ITB</a></li> <li>• Number of Days Solicitation was Publicly Posted: 131</li> <li>• Number of Amendments Posted: 9</li> </ul>	<p><b><u>PUBLIC OPENING:</u></b>          Sealed responses were publicly opened on October 2, 2018 at 3:00 pm PST, in Salem, Oregon.</p> 
<p><b><u>VENDOR RESPONSES:</u></b></p> <ul style="list-style-type: none"> <li>• Number of Vendor Responses Received: 3</li> <li>• Number of Non-Responsive Vendor Responses: 0</li> <li>• Number of Vendor Responses Evaluated: 0</li> </ul>	<p><b><u>EVALUATIONS:</u></b></p> <p>Since the Sourcing Team chose to utilize an Invitation to Bid (ITB) a formal evaluation was not conducted.</p> 
<p><b><u>EVALUATION CRITERIA:</u></b>          All three bids received were received on time and were responsive in accordance with the ITB as required by USDA-FNS in 7 CFR 246.16a.</p>	
<p><b><u>SCORING:</u></b>          Formal scoring was not conducted; per the ITB the responsive and responsible vendor submitting the lowest total net cost, after rebate on the Manufacturer’s wholesale per unit price, would be eligible for award.</p>	
<p><b><u>AWARD:</u></b>          The ITB allowed for a single vendor award to the lowest priced responsive and responsible vendor bidder.</p>	
<p><b><u>PUBLIC POSTING OF AWARD:</u></b>          Award Posting Start: October 17, 2018          Award Posting End: October 31, 2018</p>	<p><b><u>AWARDED VENDOR:</u></b></p> <ul style="list-style-type: none"> <li>▪ Abbot Nutrition</li> </ul> 

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<p>Posting Link: <a href="#">WIC Formula Award</a> Total Days Posted: 10 Business Days Vendors Awarded: 1 Protests Received: 0</p>	<p><b><u>NO AWARD VENDORS:</u></b></p> <ul style="list-style-type: none"><li>▪ Mead Johnson</li><li>▪ Gerber</li></ul>
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